



# CASE STUDY:

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## BEVERAGE DELIVERY



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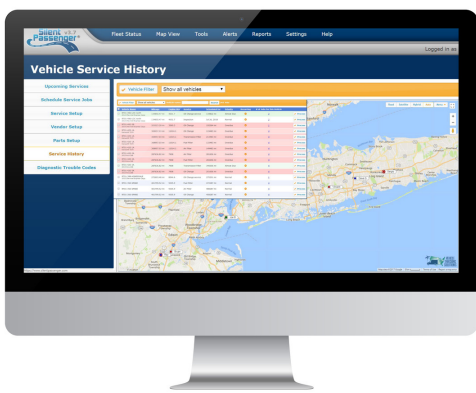
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# THE CHALLENGE

*Avoiding costly repairs, increasing R.O.I. with SP Vehicle Maintenance*

When it comes to enterprise fleets, protecting the investment in your vehicles is among the most important strategies in maximizing profitability. A leading delivery company in the food and beverage industry with a fleet size of 1,500 vehicles was seeking the right solution to assure that its vehicles continually remain on the road – optimizing return on investment while avoiding high-cost repairs that can negatively affect the bottom line. “We were looking for peace of mind in knowing the vehicles throughout our fleet could always be depended on for the kind of responsiveness and reliability our customers demand of us,” said the VP of Fleet Management and logistics. “**Vehicle Tracking Solutions** and its **SP Vehicle Maintenance** solution have given us that peace of mind.”



# THE SOLUTION

## The SILENT PASSENGER Vehicle Maintenance Module

Close collaboration between **Vehicle Tracking Solutions** and a leading delivery company in the food and beverage industry revealed many areas in which maintenance procedures – both scheduled and preventative – could be improved. Following in-depth research and recommendations by VTS, **SP Maintenance** was implemented. The goal was to make certain that the enterprise fleet stayed on schedule with its maintenance needs and steered clear of major repairs that could cause vehicle downtime and missed scheduled deliveries. Keeping maintenance records along with daily driver vehicle inspection reports, allowed the company to stay ahead on vehicle maintenance schedules. Plus, it enables them to identify and fix any unforeseen issues before they happen, keeping deliveries on schedule and customers satisfied.

# THE RESULTS

*SP Maintenance is providing a comprehensive range of benefits that have changed the company's mindset about its entire approach to vehicle maintenance*

**SP Maintenance** and its vast array of features - including automatic reminders of important procedures such as oil changes, along with detailed history of fleet maintenance, and alerts reminding operators that vehicles are due for service...which have helped to extend the life of the company's fleet. In fact, **SP Maintenance** module is saving the company a substantial amount of money each year in major repairs that are being prevented before they have an opportunity to arise.

“Simply put, the expertise of **Vehicle Tracking Solutions** and their **SP Maintenance** technology have been crucial to making us a more profitable company,” said the VP of Fleet Management and logistics.